

Portadown Times



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Business IT company lands six-figure contract

Major boost for Carn firm

Portadown man Paul Trouton, right, chief executive of FUEL, and Paul Callan, managing director of fabric manufacturer William Clark. INPT11-036

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A Carn-based IT company have landed their biggest ever contract in the first deal of its kind in Northern Ireland.

FUEL-High Performance IT, which employ 15 people, were awarded the six-figure contract by Maghera fabric manufacturer William Clark.

The local firm will supply the 'SAP Business One' financial management system, the first time it has been intro-

duced in the province.

Paul Trouton, chief executive of FUEL, said William Clark, which specialise in the manufacture of traditional fabrics, needed a production and financial system to cope with the growth in business.

FUEL, which were selected from a shortlist, were

established 24 years ago as MCS and began life on the Armagh Road, Portadown.

Two years ago, they re-branded under the name of FUEL, and in just three years the workforce has grown from 11 to 15 people.

Director Joe Walsh said he was delight-

ed the company had won the contract.

Kevin Devlin, production director at William Clark, said, "William Clark have set enterprising growth targets for the next few years and needed to put in place an ERP solution that could develop as the company continues to

grow. This ERP management solution also needed a stable IT infrastructure platform to be placed on.

"FUEL, in our opinion, was the company that demonstrated to us the required expertise, tenacity and determination to partner us on our journey."

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